

Bristol-Myers Squibb – Management Skills for Clinical Researchers
2004

Session I - January 26-30

	Monday	Tuesday	Wednesday	Thursday	Friday
8:00 11:30	Ethics and the Pharmaceutical Industry <i>Bart Victor</i>	Innovation Strategy <i>David Owens</i>	Matrix Organizations <i>Dick Daft</i>	Managerial Economics <i>Mark Cohen</i>	Innovation Strategy <i>David Owens</i>
12:30 4:30	Leadership Styles for Matrix Organizations <i>Dick Daft</i>	Innovation Strategy <i>David Owens</i>	Innovation Strategy <i>David Owens</i>	Managerial Economics <i>Mark Cohen</i>	Travel

Session II – March 15-19

	Monday	Tuesday	Wednesday	Thursday	Friday
8:00 11:30	Achieving Process Excellence <i>Nancy Hyer</i>	Finance & Accounting <i>Germain Boer</i> <i>Paul Chaney</i>	Finance & Accounting <i>Germain Boer</i> <i>Paul Chaney</i>	Finance & Accounting <i>Germain Boer</i> <i>Paul Chaney</i>	Finance & Accounting <i>Germain Boer</i> <i>Paul Chaney</i>
12:30 4:30	Project Team Leadership <i>Nancy Hyer</i>	Product Management <i>David Rados</i>	New Product Development & Commercialization <i>David Rados</i>	Fundamentals of Intellectual Property <i>Chris McKinney</i>	Travel

Session III – May 17-21

	Monday	Tuesday	Wednesday	Thursday	Friday
8:00 11:30	Change Management <i>Bart Victor</i>	Operations Simulation <i>Joe Blackburn</i>	Strategy Simulation	Strategy Simulation	Strategy Capstone Event
12:30 4:30	Negotiation & Organizational Behavior <i>Ray Friedman</i>	Negotiation & Organizational Behavior <i>Ray Friedman</i>	Strategy Simulation	Strategy Simulation <i>(Graduation Dinner)</i>	Travel